

COMPANY PROFILE. OIL AND GAS TRADING .



If your presence does not make an impact, then your absence won't make the difference



ABOUT US.

MIDGARD Oil Trading FZC, a company incorporated under the laws of Umm Al Quwain – UAE (Reg. No. 9229), holds an oil and gas trading license.

MIDGARD Oil Trading FZC (MOT) completes our vision to develop a strong and powerful trading platform together with her sister companies; **Midgard Oil and Gas LLC FZC** presently developing a tank storage project of +/- 500,000 CBM of storage facilities in Fujairah, UAE .

MIDGARD Oil Trading FZC suppliers will be coming mainly from the Gulf Region and other non-sanctioned countries, whilst their supplies will be exited to our clients in Asia and Africa.

MIDGARD Oil Trading FZC has been found as a new established company; despite the close links to the tank storage facility project, it was found as a separate entity with its own license.

MIDGARD Oil Trading FZC intends to **become a principal & global player** in the very near future. The founders have the according **experience and network in the industry** to set-up and run such a trading platform professionally.

WHY UAE?

UAE is geopolitically the perfect location to build and operate a trading platform. Fujairah is the best location for **MIDGARD Oil Trading FZC (MOT)** and **Midgard Oil and Gas LLC FZC (MOG)** as it:

- serves the elements for successful trading operations
- geopolitical location with short distances to oil producing countries
- Fujairah is the world's #2 bunkering hub (if not the first already)
- Fujairah is a tax-free zone



MARKET SEGMENT

Potential partners/stakeholders for trades are as follows: Suppliers / Sellers (National Oil Corporations, Refineries, etc.), such as ADNOC, ENOC, SOMO, Saudi Aramco Exit buyers (Governments, Traders, Refineries, Endusers, etc.), target market Asia and Africa (governmental oil corporations) Africa.

Network partners: MOT holds various JV agreement and or are official mandates for reputable sellers with track record in the market.



Due to logistics reasons, USA is not a priority market for us.



Is the right niche for supplies of different types of crude oil.



Asia and Africa remains our main market due to the abundance of products and exit buyers.



**Daily 120 Tankers passing strait of Hormuz
in both directions**

Growth of Fujairah Oil Storage Tanks Capacity 1983 - 2018



FACTS & FIGURES

OPEC Oil Production Allocation:

SAUDI ARABIA	8,700,000 Barrels per Day
IRAN	3,700,000 Barrels per Day
IRAQ	2,800,000 Barrels per Day
UAE	2,200,000 Barrels per Day
KUWAIT	2,000,000 Barrels per Day
Qatar	650,000 Barrels per Day

TANK FARM PROJECT

The **core technique of the tank farm facilities** shall be supplied by **International companies**. As there will be a tender, the final executing companies for the construction cannot be named yet at this stage.

We have appointed as EPC (Engineering, Procurement, Construction) contractor, Hiap Seng Engineering Ltd FZC, who have access to all local authorities, which is of great importance for permissions and execution in a timely manner.

We are presently in communication with an **internationally recognized project management company** (PMC) could be involved, such as i.e.

- www.arcadis.com (a Dutch based international PMC managing big infrastructure projects)
- www.dreso.com (a German based international PMC managing big infrastructure projects)
- www.turnerandtownsend.com (a UK based international PMC managing big infrastructure projects)

There will be a **Steering Committee** (SC) to which the project lead (commercial & technical PL) has to report to. The according qualified personnel has been identified and the local labour will be recruited in due time.



HIAP SENG ENGINEERING



Finalizing all designs, technical drawings, feasibility study in collaboration with Hiap Seng Engineering FZC (appointed EPC company) .

Presentation of the project to FFZA and FOIZ for approval.

Construction phase which will last for 24 months for a total capacity of +/- 500,000m³

Grand Opening.

FUJAIRAH PORT FACILITIES

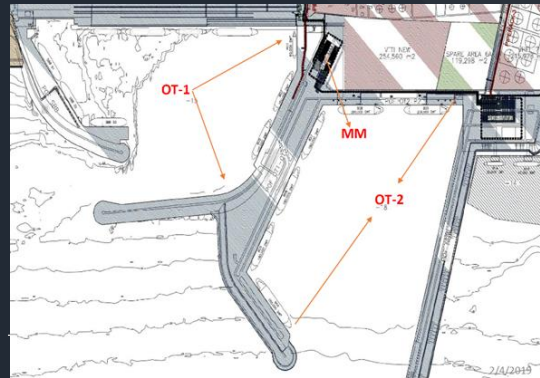
- strategic location.
- All oil terminals connected via 2 matrix manifolds to all existing and future berths.
- FOTT can accommodate 1 Handymax, 2 Aframax, 6 Suezmax and 1 stone VLCC simultaneously.
- Under construction 2 additional barge jetties
- Expansion space for 11 more berths and 1 additional VLCC berth



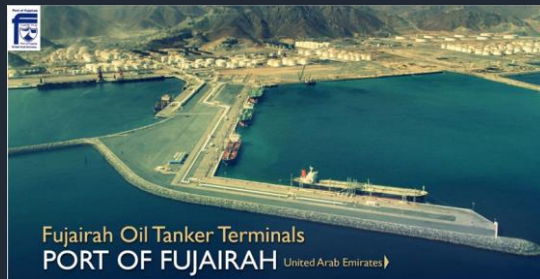
01.



02.



03.



INCORPORATION CERTIFICATE

UMM AL QUWAIN FREE TRADE ZONE AUTHORITY		سلطة منطقة التجارة الحرة بأم القيوين
Certificate No. : 9229	شهادة التأسيس	رقم الشهادة : ٩٢٢٩
CERTIFICATE OF INCORPORATION		
The Registrar of Companies of the Umm Al Quwain Free Trade Zone Authority hereby certifies that :		يشهد مسجل الشركات بسلطة منطقة التجارة الحرة بأم القيوين أن
Midgard Oil Trading FZC		ميدجارد أويل تريدينج ش.م.ح
is formed as a Free Zone Company with Limited Liability on this 3rd day of February 2023 and that all the requirements under the provisions of Emiri Decrees number 2 of 1987 and 3 of 2014 with respect of establishing the Umm Al Quwain Free Trade Zone Authority and its amendments has been satisfied.		قد تأسست كشركة منطقة حرة ذات مسؤولية محدودة في الثالث من شهر فبراير سنة ٢٠٢٣ ، وأن جميع متطلبات المرسومين الأميريين رقمي ٢ لسنة ١٩٨٧ و ٣ لسنة ٢٠١٤ بشأن إنشاء سلطة منطقة التجارة الحرة بأم القيوين وتعديلاتهم قد تم استيفائها
Issued under the seal of Umm Al Quwain Free Trade Zone Authority	 	صدر تحت ختم سلطة منطقة التجارة الحرة بأم القيوين

OUR TEAM



THIERRY CATHERINE



OLIVER DITTMAR



MARTIN ZINN

Thierry M.F.G Catherine.

Key Personell.

Date of Birth: 21.12.1962 in Mauritius

Nationality: Mauritian



Mr. Catherine has also a vast experience in the hospitality industry as Development Coordinator for international recognized players such as Huis Ten Bosch – Japan / <http://english.huistenbosch.co.jp/>, Ong Ben Seng Group – Singapore (Bandos Island Resorts and Kuda Hura Resorts) and Sun International Group - South Africa (The One and Only One Le Touessrok Hotel – St. Geran Hotel – Long Beach Hotel – Sugar Beach Hotel) - <https://www.suninternational.com/>.

In 2000, after a successful career in the hospitality industry, Thierry joined Mr. Oliver Dittmar and incorporated their first oil company in Munich, namely Phoenix Oel AG. Thierry as the operation manager of the oil companies of the group has acquire a vast experience with reputable overseas companies in the oil and gas market. Thierry was the initiator of the Exploration JV between Phoenix Oel AG and Essar Energy back in 2008.

Midgard Group hold various letters of reference from recognized international oil and gas players, attesting the sound knowledge of Thierry in the oil and gas upstream and downstream markets.

MBO Oliver A. Dittmar.

Key Personell.

Date of Birth: 07.09.1965 in Munich
Nationality: German



University

1982 – 1987 Study of Economy at the Ludwig-Maximilians-University of Munich, Germany, degree Master of Business & Administration (MBO)

Profession

1998: Founder of Macon AG, a management consultancy company
2000: Founder of PHOENIX OEL AG, an Oil & Gas company, mainly focusing on upstream E&P projects. PHOENIX was staffed by former top executives of major oil companies, such as Mr. Alain Bessière, Jean-Michel Fonck, Dr. Hans Kind
2013: Co-founder and shareholder in Midgard Holdings Ltd. in Mauritius through family trust.
2015: Co-founder of combine Consulting, which forms the merger of two reputable German players within the Corporate Real Estate consultancy (www.combine-consulting.com)
2018: Co-founder of Porter Hotels, new brand hotel in the hospitality industry.
2021: Co-founder of UNYTE, a prop-tech company

MEcon Martin Zinn.

Key Personell.

Date of Birth: 21.12.1988 in Munich
Nationality: German



University

2022 Study of Commodity Trading at University of Geneva, Switzerland
2013 – 2015 Study of Economics at University of St. Gallen, Switzerland
Master of Arts in Economics (MEcon)
2010 Exchange Semester at University of California Los Angeles, monetary theory and international finance
2007 – 2012 Study of Economics at the Ludwig-Maximilians-University of Munich, Germany, degree Bachelor of Science in Economics

Profession

since 2021 Aequum Elements AG, Zurich, shareholder and CEO of our mining operations in Rwanda and Tanzania in Africa.
Since 2016 ACXIT Capital Partners AG, Zurich, Director since 03/2019; Associate since 03/2017 in the Corporate Finance and Corporate Development Team, focus on Artificial Intelligence and Cybersecurity
2015 - 2016 ACXIT Capital Management GmbH, Frankfurt, analyst in the M&A Investment Banking Team
2014 Ernst & Young AG, Zurich, Fin. Service Operat. Performance Improvement Banking & Capital Markets, internship
2013 MAN AG, Munich, production controlling, internship
2010 Hauck & Aufhäuser Privatbankiers KGaA, Munich + Frankfurt, Corporate Finance / M&A, working student
2008 Deutsche Bank AG, Frankfurt, Investment Banking Department, summer internship
2006 Bayerische Landesbank, Munich, Corporate Finance, summer internship

Martin is an Investment specialist in the European industry with strong network in the investor universe, he helped several start-ups in their legal and corporate finance activities.

OUR FOOTPRINT



MOT supplies are through JV agreement with vetted Title Holders / Sellers.

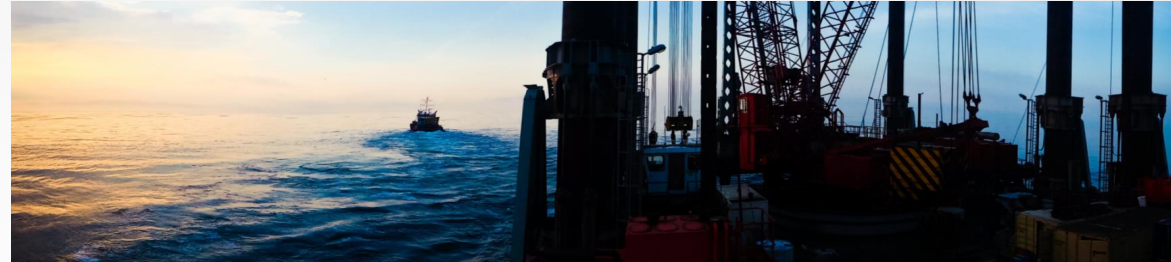


MOT also offers assistance for those who need TSA or CPA.



MOT holds a collaboration agreement with internationally recognized players in the oil and gas in the upstream to downstream market.

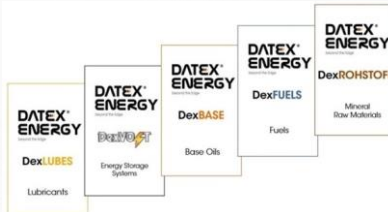
OUR PARTNERS



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Bordiga
GRUPPO PER L'ECONOMIA D'IMPRESA

SRIVARI
GLOBAL TRADING LLC

TAKAMUL ENTERPRISES

SRIVARI
GLOBAL TECH PTE LTD



mcu coatings
best in corrosion protection

Abu Dhabi Sky Investment

**SAHARA
NEFT & Co**

Environment
& Beyond



وطن للإستثمار الصناعي
WATAN Industrials Investment

HIAP SENG ENGINEERING

AGENCIES



Midgard is the AIS No 6822 for Marine Traffic Station in Fujairah -
<https://www.marinetraffic.com/ais/details/stations/23073>



Midgard is representative for Z2O for all GCC region with a new technology for Soil Improvement, Industrial Wastewater Management, Municipal Wastewater Management, Bio-remediation of contaminated Soils, Lakes (including artificial lakes created by dams), Ponds / Waterways cleaning, Livestock waste treatment, Fisheries, (fish farms, shrimp farms, oyster farms.....) and any sludge treatment in the oil and gas industry.



Midgard is their representative for chemicals, fertilizers, lubes and batteries for Kuwait



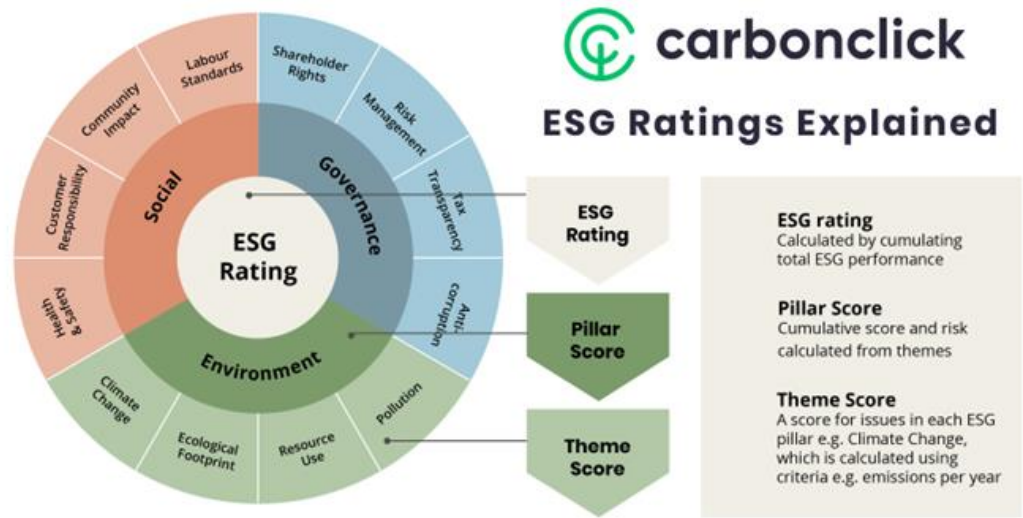
Midgard is the representative for UAE for thermal coating and paint for the oil and gas industry



Environmental, Social, and Corporate Governance (ESG).

Sustainability is key for facility providers.

The clear commitment to the topic of "sustainability" is manifested in the demands placed on a new facility. Sustainability should be made tangible, and the project should be developed as a platform for sustainability and ESG conformity. Accordingly, increased requirements must be observed in the concept + planning, creation and operation.



KNOW YOUR CUSTOMER

1	BUSINESS NAME	MIDGARD OIL TRADING FZC OIL & GAS TRADING
	Inc No.	9229
2	BUSINESS NAME	MIDGARD OIL HUB LLC FZC FERTILIZERS – LUBRICANTS – BATTERIES AND CHEMICALS
	Inc No.	19-FZC-1912
	License No	4133
3	BUSINESS NAME	MIDGARD OIL & GAS LLC FZC TANK FARM STORAGE AND REFINERY PROJECT
	Inc No.	19-FZC-1918
	License No	4139

4	CONTACT DETAILS	
	Telephone	+971-92569715
	Mobile	+971-528052362 // +971-562684124 WhatsApp – Botim – Skype – Signal – Viber
	E-Mail Address	tc@midgard-holding.com midgardoiltrading@proton.me
	AIS Station	Station 6822 – Marine Traffic
	Authorized Signatory	Mr. Marie Francois Giovanni <u>Thierry CATHERINE</u>
	Passport No	1441733 - Mauritius

HOW TO APPROACH US

Midgard Oil Trading FZC, will only issue an SCO after having received a RFQ (Request For Quote) form from the end buyer. If you are not the end buyer, then you are kindly requested to state your position in the deal and be remunerated through the fees payable to the buyer side.

Once the buyer has been positively vetted, we shall issue our soft corporate offer with our best quote for the product required by the buyer.

Do not request any deviation from the terms and conditions with request of IMO, tanker's details, inspection report and past performance as this will not happen. If a buyer is not able to issue an MT 199 (cost USD 75.00) to purchase a product of around USD 200,000,000 then it is not the end-buyer on the table but resellers who are looking for documents to resell the product before even having bought it.

Should you be a genuine buyer and wish not to waste your precious time dealing with fake sellers and or scammers, MOT is your one stop shop for genuine supplies. Follow our terms, conditions and procedures and you will receive your product.

If your presence does not make an impact, then your absence won't make the difference