THE PORTER



INSPRICE PLACESTO STAY, WORK, AND REVIVE





FOUNDERS AND MANAGEMENT.

MARTIN EGNER

Co-Founder & Chief Executive Officer

Having worked in commercial management positions with more than 15 years of track record with global lifestyle hospitality companies such as Motel One, Design Hotels, Marriott and Ruby Hotels, Martin founded the company in 2018.

OLIVER DITTMAR

Co-Founder & Real Estate Advisor

Oliver who is a seasoned entrepreneur who initially co-founded the company together with Martin. He is managing partner in real estate advisory and development companies, as well as a national transaction and brokerage firm.

RADO PAVLOV Chief Technology Officer

Having worked in the hospitality and entertainment business, Rado has been a cofounder in digital POS company Orderbird and runs a software development company with over 60 employees.

KONSTANTIN VON BARCSAY

Executive Advisor Real Estate Development

Konstantin acts as advisor for our real estate activities, with a unique track record in the real estate transaction and investment environment, having acted as (Managing) Director for LaSalle Investment and Colliers International.

DR. ANSGAR LANGE Chief Finance Officer

With an academic background in health economics and a PhD from the London School of Economics, Ansgar has worked for a techenabled health care provider in the UK and an Albased genetics company.

TOBIAS TESKE Executive Advisor Investment

Tobias has acted as Director Capital Markets with global transaction firm Colliers International focusing on large commercial real estate deals and investments in the DACH region, as well as JLL.



HENDRIK BOEING

Co-Founder & Chief Marketing Officer

Hendrik has a background in media and communication, having worked for companies big and small. He founded Brandcraft, a company focusing on high-end merchandising for premium brands like BMW, Rocco Forte and Lamborghini.

MEIKE EGNER Director of People

Meike has worked for various hospitality, travel brands and airlines in the past and will focus on employer branding, operating procedures, as well as human resources management within the company.

MICHAEL FRICK

Creative Director

Michael is a creative brand engineer with vast experience in positioning lifestyle and luxury brands from automotive, to furniture, and service companies. In 2016 he founded his boutique brand agency Studio Pona.

MANUEL PINCIROLI Director of Operations

Manu is a restauranteur and hospitality enthusiast from head to toe. Having opened dozens of bespoke restaurants and bar concepts around the globe, he will head the F&B concepts and on-site membership operations.

THE GREAT **NERGING**



THE PANDEMIC FORCED LONG-TERM EFFECTS ON WORK, LIFE, AND TRAVEL.

Remote work and flexible living

Home office and workaction regulations open geographic independency and merge work and travel.

Global war for talent

Companies find themselves in a global competition for talent, aiming to become more attractive and flexible.

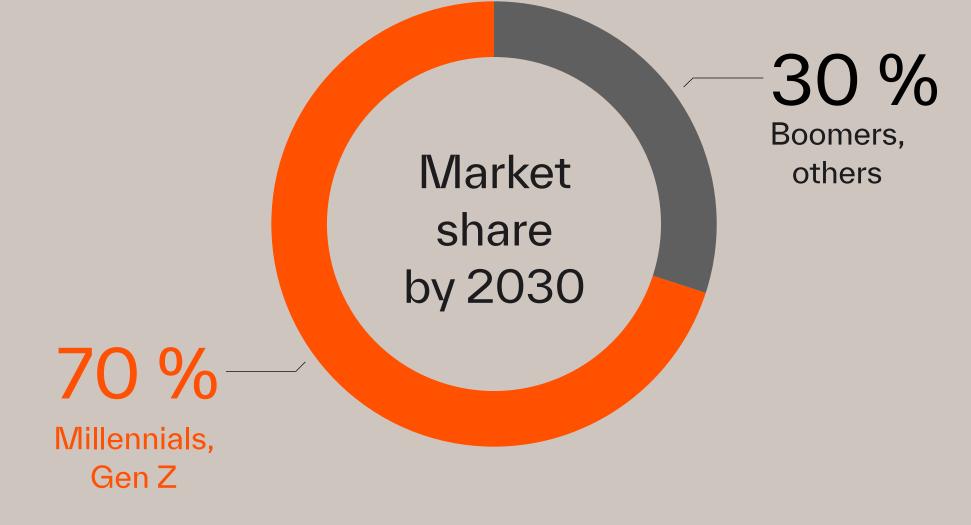
Need for culture and belonging

The pandemic taught us that some of the highest goods for quality of life are freedom to travel, culture, and social activities.





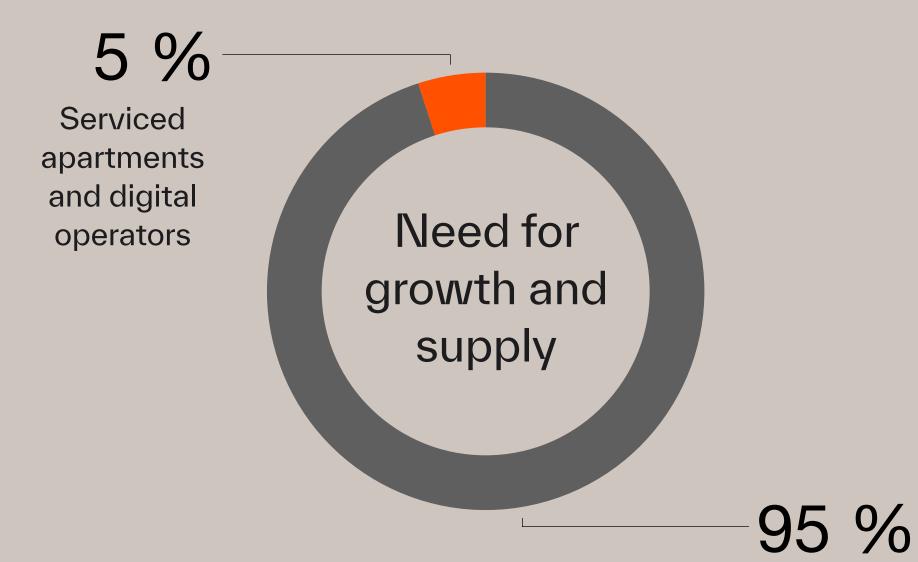
NEW TARGET GROUPS ARE TAKING OVER THE GLOBAL TRAVEL MARKET.







THERE IS A MASSIVE GAP BETWEEN DEMAND AND MARKET SUPPLY.



Traditional hotels and chains







THE PORTER PROPOSITION.





WE SHAPE CONNECTED HOUSES AROUND BETTER LIVING.

WORK

(2)

(Remote work, co-working, events)

(1) STAY (Serviced rooms and apartments,

co-living)

REVIVE

3

(Health and sports food, cultural program)





OUR PROPRIETARY TECHNOLOGY ALLOWS NEXT-LEVEL USER ENGAGEMENT.

Business automation

Booking, check-in, check-out, payment, invoices, guest profiles and communication

Digital subscription

Access to exclusive spaces, travel partners, events, member perks and benefits









Porter Leipzig Single Room

Description

This locations central proximity to all of the major companies, nonprofit organizations, and Federal agencies in the area make it ideal for those business executives on theread more











A CLEAR FOCUS ON SCALE AND TIME-TO-MARKET

From digital unit operations to a hospitality platform

Size 100-250 units

Av. Size 25 units

> ACGR: 5x

Market competition



ACGR: 5x



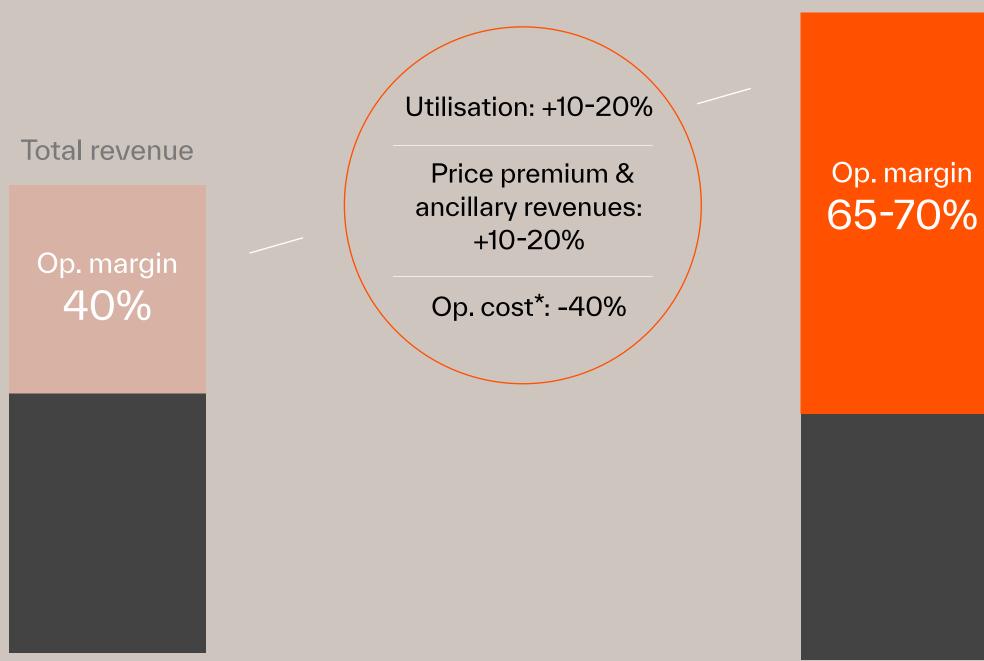
+8.000 units in Europe by 2025 (secured + open)

> + EUR 300 Mio. annual revenue potential by 2025

+ ancillaries from digital subscription and system integrations



HIGHER TOTAL MARGINS **ENABLE ATTRACTIVE RENTLEVELS**





Mid-scale hotel market THE PORTER



Total revenue





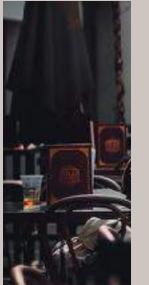
THE PORTER EXPERIENCE









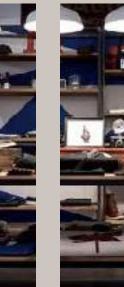






















DESIGN-LED STUDIOS AND APARTIVIENTS FOR SHORT AND LONG STAYS

































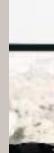










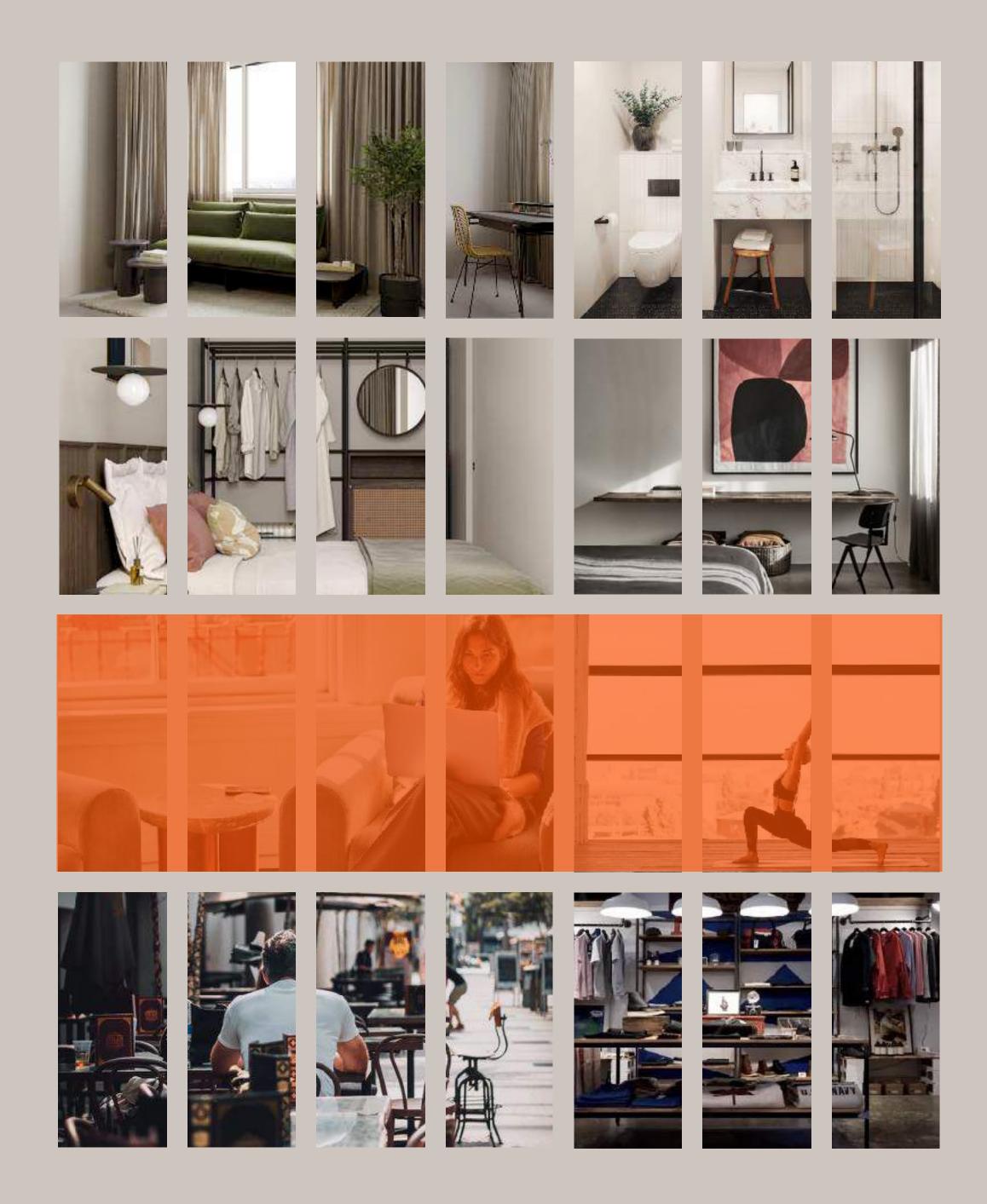






CREATIVE SPACES FOR WORK, EVENTS, AND RECREATION





GASTRONOMY AND RETAIL OUTLETS FOR THE NEIGHBORHOOD



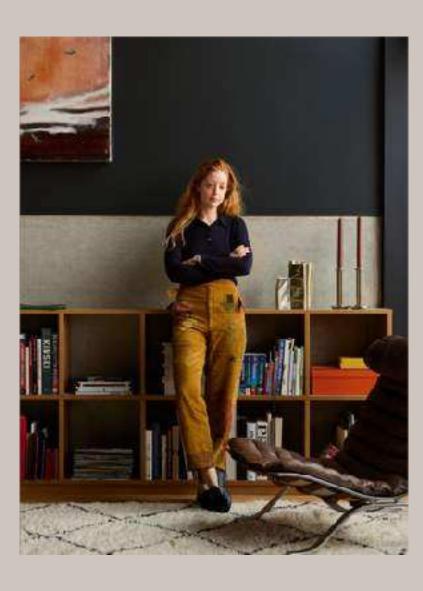


THE PEOPLE OF PORTER.

The People of Porter is an ongoing program and curated circle of creatives, innovators and forward-thinkers.

Each ambassador brings a very special talent and experience to the community, ranging from arts, design, business, food, technology, sports, and mental health.

We connect our guests and members with people in the know and engages personal interaction, exchange of ideas, and embraces the core of Porter which is collaboration and community.













HOUSE NUNBER ONE





THE PORTER LEIPZIG-SPINNEREI. **OPENING JULY** 2023

THE PORTER Leipzig-Spinnerei occupies a fully renovated and converted former commercial building from the GDR era.

The house is opening in July 2023 in the city's most creative, young, and arts-inflected neighborhood Plagwitz - with strong business and leisure demand and excellent public connection to the city center.

- 81 STUDIOS AND APARTMENTS (22 - 72 SQM)
- CO-WORKING AND MEETING AREA
- PODCAST STUDIO
- MEMBERS LOUNGE
- COMMUNITY KITCHEN & LAUNDRY ROOM
- COFFEE SHOP & BAR
- BOOK STORE & SHOWROOM







IMPRESSIONS.







IMPRESSIONS.







IMPRESSIONS.







Nebsite launch Feb 2023 Nebsite launch Feb 2023

WELCOME TO THE PLACE YOU BELONG.



Where? Leipzig Spinnerei Check in - Check out 01.12.2022 → 10.01.2023

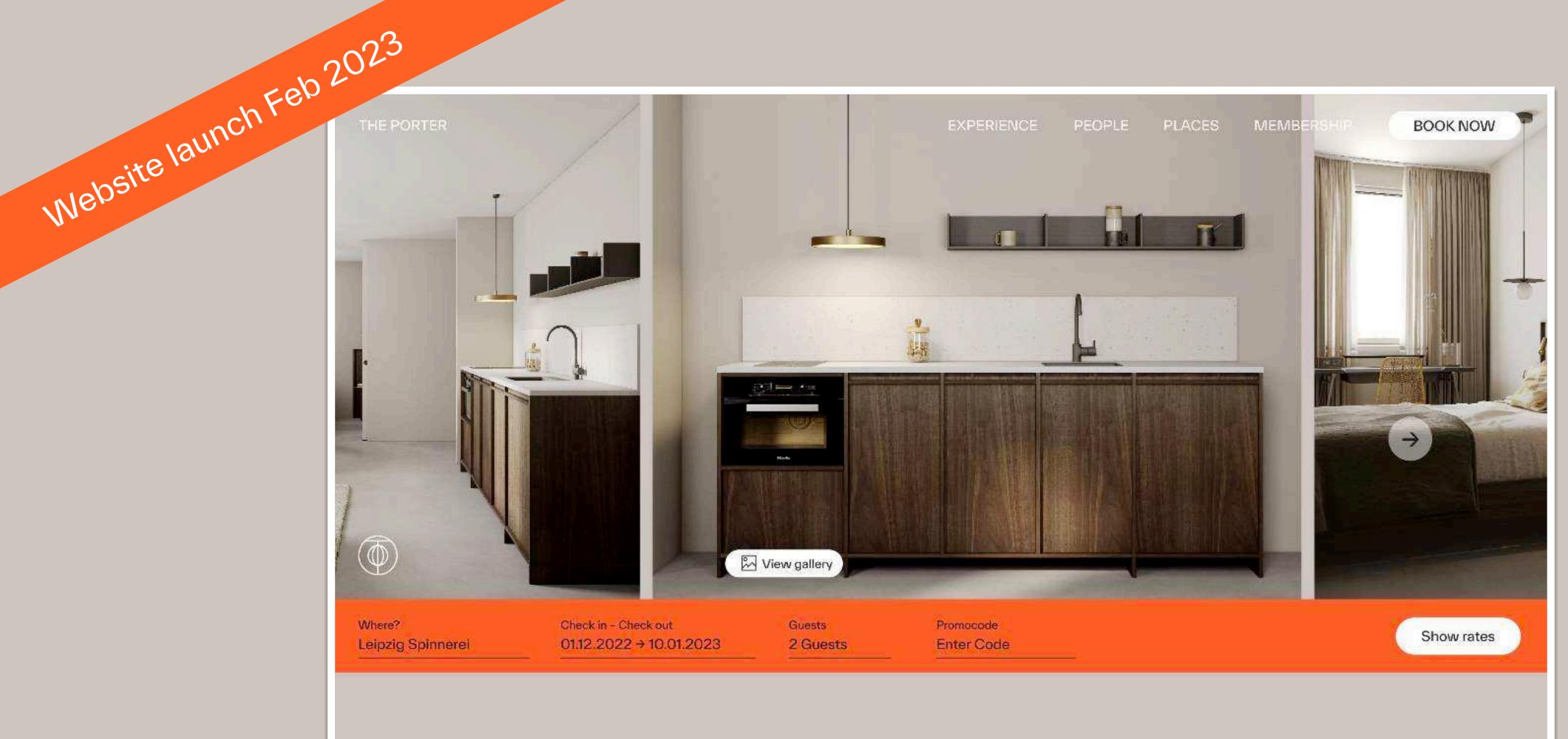
Guests 2 Guests

Transformative spaces for a better living.



The Porter offers inspiring destinations in culturally charged environments, providing our guests as well as the local community a true sense of belonging. We aim to foster community, collaboration and a holistic approach to life.

Our houses act as connected hubs that integrate in our neighborhoods and enable our guests to merge work, temporary living, and recreation.



WELCOME TO THE PORTER LEIPZIG SPINNEREI.

Engertstraße 31, 04229 Leipzig Platzwitz

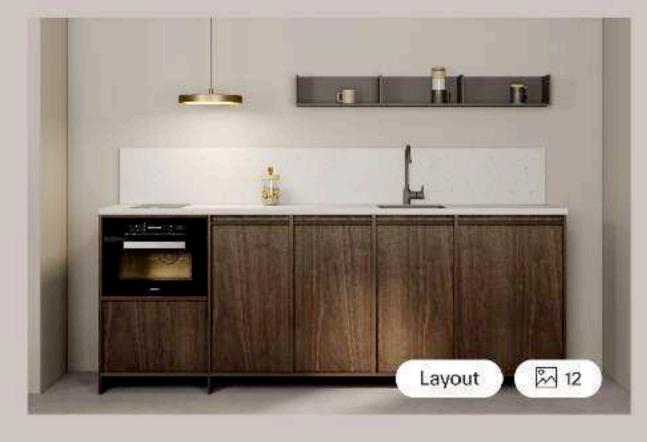
Show on the map →

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Website launch Feb 2023 Our studios and apartments



60m² - max. 2 Guests - 1 Bathroom - Balcony

Features

- Dog friendly

- Private Outdoor Space

12 Layout

- Features
- · Dog friendly
- Queen bed Air conditioning
- Stocked Kitchen
- In unit laundry
- Private Outdoor Space

The Porter Studio

- Queen bed Air conditioning Stocked Kitchen In unit laundry
- Dishwasher Television
- Steaming device

 Dishwasher Television

Steaming device

Paid Private Parking

Paid Private Parking

€ 2.222

Average price € 120/night (i) 01.12.2022 → 14.01.2023 - 3 Guests

Non refundable Flexible rate

The entire amount will be charged at time of booking

Cancel for free before 3:00 PM on January 01, 2023

BOOKNOW

The Porter Studio

60m² - max. 2 Guests - 1 Bathroom - Balcony

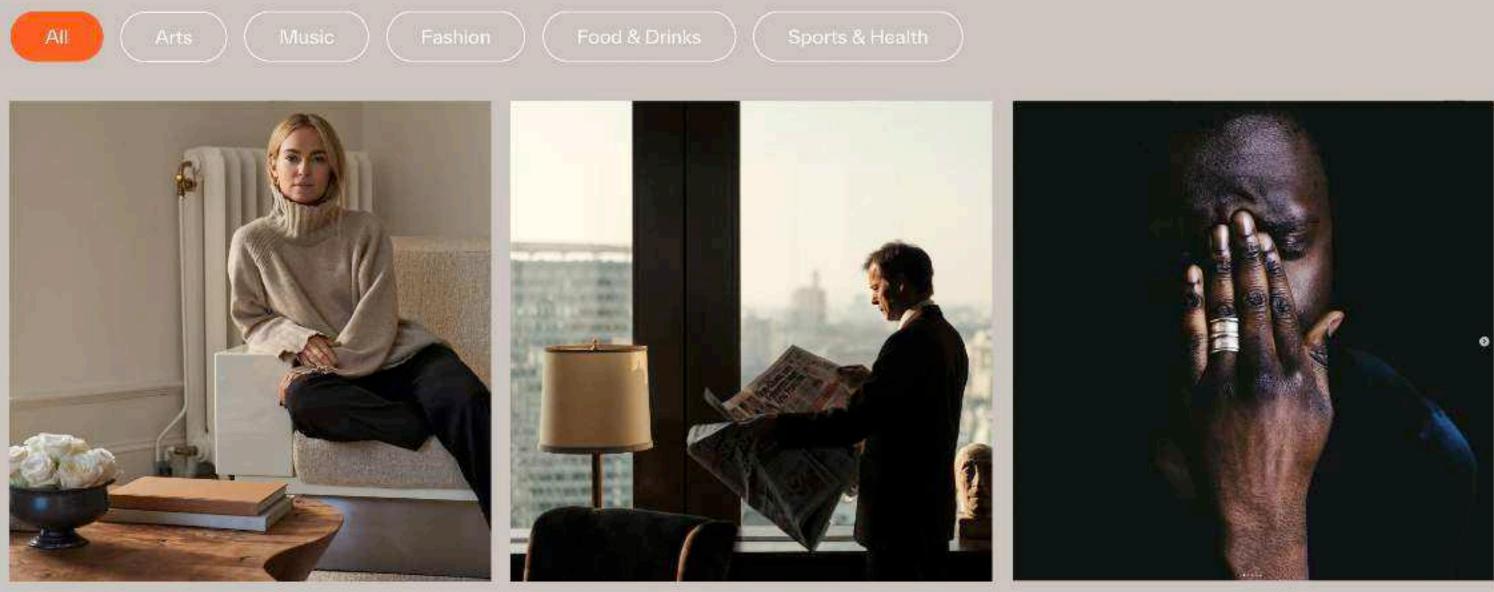
€ 2.222

Average price € 120/night ()

The Porter	€ 120
	Concernance of
Booking.com	€ 170
Expedia.com	€ 176
Airbnb	€ 176

Website launch Feb 2023 MEET THE PEOPLE OF PORTER.

Exceatiae lautem ut modis seditaquis eum ratem nullani omnissum quidit asime pernate mquisto bea dolorum velibusdae et coritem, autem ut modis seditaquis eum ratem dolorum velibusdae



Create feelings

Nora Bush on e et coritem, autem ut modis seditaquis eum ratem e et coritem ...

Read full article →

Focus is key e et coritem autem ...

Read full article →

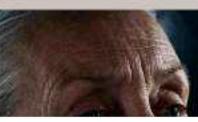


John Bowerman autem ut modis seditaquis eum ratem

Less is more

Burak Aterity autem ut modis seditaquis eum ratem e et coritem autem...

Read full article →



PORER PROJECTS







THE PORTER PROJECT NUMBER ONE

MALLORCA 2023/2024



BACK TO THE LAND -THE PORTER PROJECT MALLORCA

THE PORTER PROJECT Mallorca epitomizes a laboratory around innovative hospitality and better living, inviting our members to exchange, reconnect and revive. The active, 140-years-old farmstead lives on more than 17 hectares of land, being home to ancient olive trees and dozens of seasonal fruit and vegetable varieties.

The finca with its serene surrounding and pastoral tranquillity hosts 10 private bedrooms with en-suite bathrooms, communal work and living areas, a private pool, as well as an outdoor bar. Our culinary team will serve farm-to-table cuisine from the open wood fire, while guests are invited to experience sustainable, regenerative agriculture and partake in our cultural program - curated with partners and contributors from near and far.

25 minutes from Palma airport, 20 minutes from Palma city, 10 minutes from Sòller.





GROWTH EXPANSION





BUILDING A PORTFOLIO AROUND QUALITY OF LIFE.

Starting with the German market, we are looking for locations across Europe that seamlessly combine business and leisure. We are searching for cultural hubs that allow quality of life in terms of culture, health, entertainment, education and economics.

THE PORTER will provide our members a next level of freedom of choice where, when, and how they decide to work and live.









GLOBAL DESTINATIONS ON THE OUTLOOK

EUROPE

3 years

City destinations

AMSTERDAM BARCELONA BERLIN COLOGNE COPENHAGEN DUSSELDORF FRANKFURT HAMBURG LISBON LONDON MILAN MUNICH PALMA DE MALLORCA PARIS VENICE VIENNA ZURICH

Leisure destinations

ALPS MEDITERRANEAN

AMERICAS

City destinations

BOSTON **BUENOS** AIRES LOS ANGELES MIAMI NEW YORK **RIO DE JANEIRO** SAN DIEGO SAN FRANCISCO VANCOUVER

Leisure destinations

CARIBBEAN HAWAII TULUM

5 years

APAC

City destinations

BANGKOK MELBOURNE SHANGHAI KYOTO SINGAPORE SYDNEY TOKYO

8 years

Leisure destinations

BALI



STRONG DEAL FLOW FOR 2023-2025.

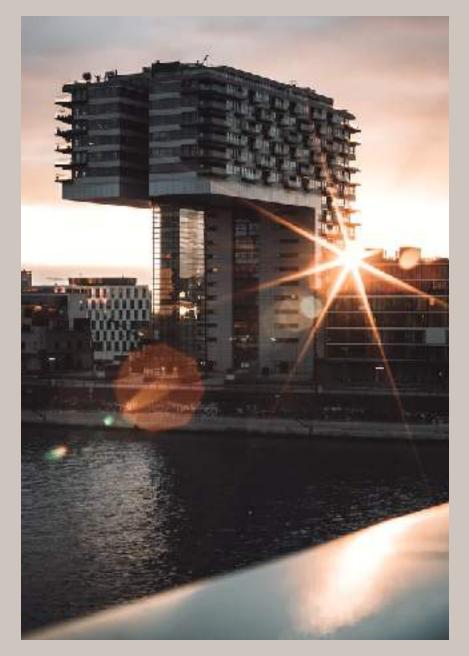
32 key cities in Europe

3.910 units

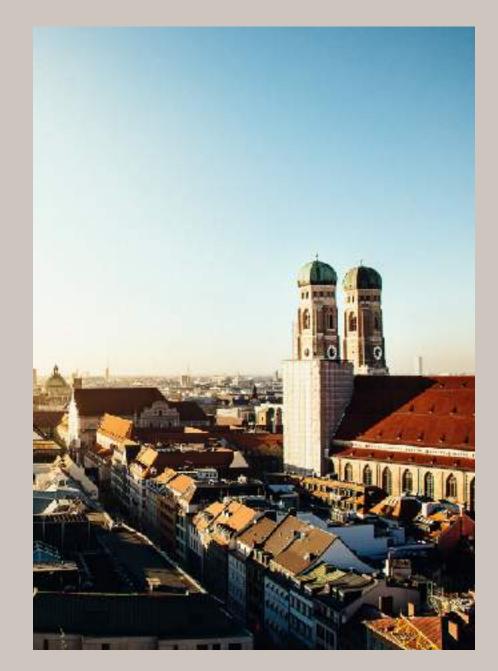
EUR 1.55 BN potential real estate investment

EUR 179 M/M projected revenue

CURRENT DEVELOPMENT PROJECTS.



COLOGNE 220 units (2024)



MUNICH 25 units (2024)





HAMBURG 115 units (2025)



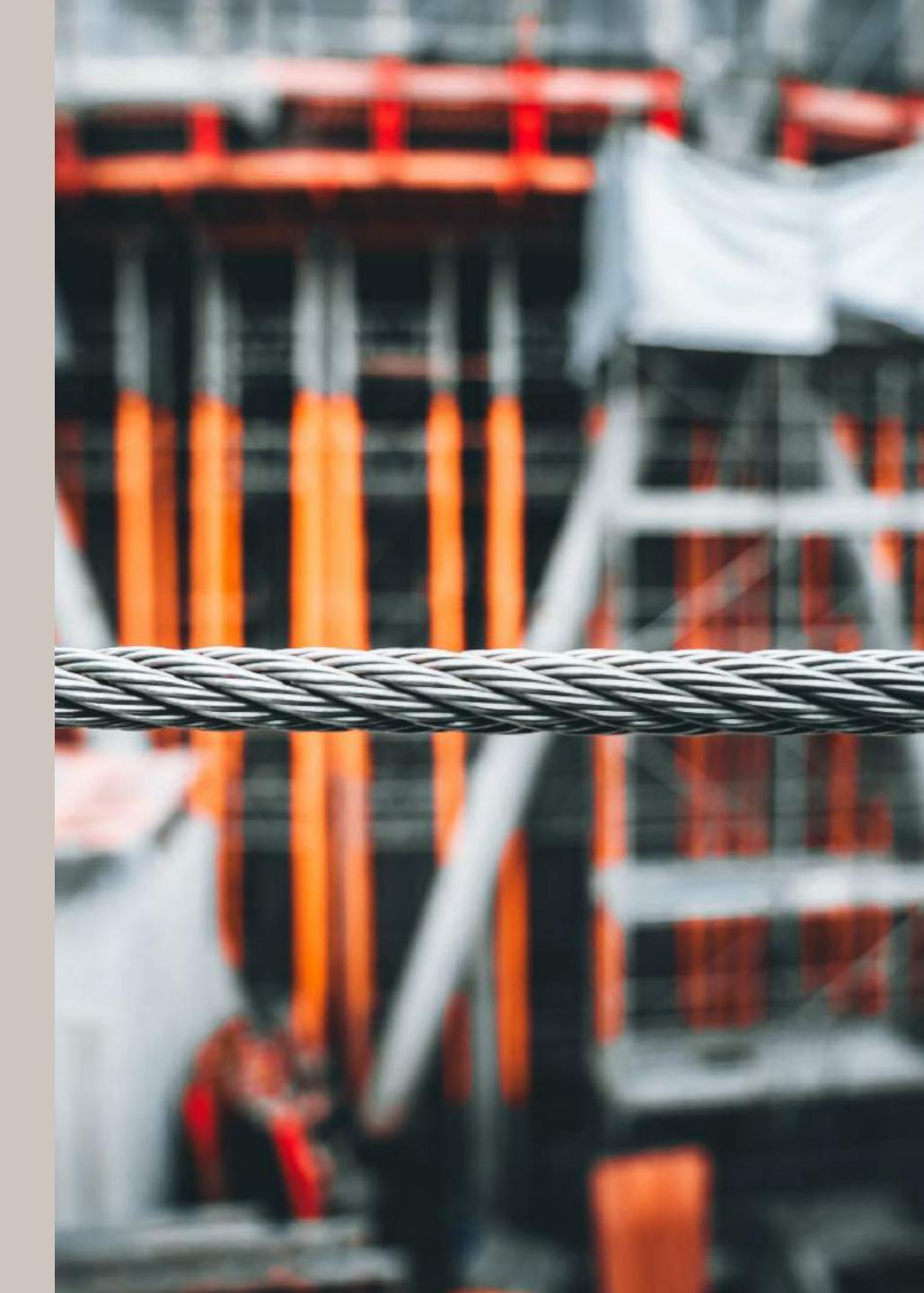
VIENNA 130 units (2025)

OUR PROPERTY SEARCH PROFILE.

We are looking for existing properties as well as new developments. Micro-locations should be in city centers or culturally strong, up and coming neighborhoods with excellent public transport connection, gastronomy and cultural offering.

- TOTAL SIZE OF 3.000 15.000 SQM
- 100 500 UNITS
- OFFICE CONVERSIONS
- HOTEL CONVERSIONS
- SINGLE TENANT, MIXED-USE AND NEIGHBORHOOD DEVELOPMENTS





BENEFITS FOR OUR REAL ESTATE PARTNERS.



ATTRACTIVE COMMERCIAL RENT LEVELS



THANK YOU

The Porter Group



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